# International Rett Syndrome Foundation (dba Rettsyndrome.org)

Financial Statements
December 31, 2018 and 2017, and
Independent Auditors' Report

# INTERNATIONAL RETT SYNDROME FOUNDATION (DBA RETTSYNDROME.ORG) December 31, 2018 and 2017

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150 E. 4th Street Cincinnati, OH 45202 Main: 513.241.8313

Fax: 513.241.8303

### **Independent Auditors' Report**

To the Board of Trustees International Rett Syndrome Foundation Cincinnati, Ohio

We have audited the accompanying financial statements of International Rett Syndrome Foundation (dba Rettsyndrome.org) (a nonprofit organization), which comprise of the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free of material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of International Rett Syndrome Foundation (dba Rettsyndrome.org) as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

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### Independent Auditor's Report (Continued)

### Effect of Adopting New Accounting Standard

Burner, Duning & Co., Std.

As discussed in Note 1, the Organization has adopted Financial Accounting Standards Board Accounting Standards Update No. 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*, which primarily addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, the lack of consistency in the type of information provided about expenses and investment return, and other financial statement presentation items and enhanced disclosures. Our opinion is not modified with respect to that matter.

June 11, 2019 Cincinnati, Ohio

### Statements of Financial Position December 31, 2018 and 2017

	2018		2017
Assets			
Cash and cash equivalents	\$ 1,887,062	\$	1,818,580
Investments	2,690,843		3,204,348
Pledges receivable, net	566,756		1,022,324
Prepaids and other assets	 363,272		136,535
Total assets	\$ 5,507,933	\$	6,181,787
Liabilities and Net Assets			
Liabilities			
Accounts payable and accrued liabilities	\$ 449,714	\$	130,260
Grants payable to researchers, net	 3,016,944		3,495,880
Total liabilities	3,466,658	_	3,626,140
Net Assets			
Without donor restrictions	418,835		308,080
With donor restrictions	 1,622,440		2,247,567
Total net assets	2,041,275		2,555,647
Total liabilities and net assets	\$ 5,507,933	\$	6,181,787

### Statements of Activities Years Ended December 31, 2018 and 2017

2018 2017 Without Donor With Donor **Without Donor** With Donor Restrictions Restrictions Total Restrictions **Total** Restrictions Revenues: \$ Special events 2,085,943 \$ 2,085,943 1,856,847 \$ 1,856,847 2,109,087 2,329,725 246,006 Contributions and grants 220,638 2,010,886 2,256,892 In-kind revenue 43,275 43,275 142,463 142,463 2,314 1,783 6,374 (216,851)(214,537)Other income 4,591 Investment return (381,043)(63,949)(444,992)517,412 135,890 653,302 564,965 (564,965)658,512 (658,512)Released from restriction 4,424,541 (625, 127)3,799,414 4,915,878 Total revenues 5,190,711 (274,833)Operating expenses 4,313,786 4,313,786 5,614,673 5,614,673 Change in net assets 110,755 (625, 127)(514,372)(423,962)(274,833)(698,795)Net assets, beginning of year 308,080 2,247,567 2,555,647 732,042 2,522,400 3,254,442 418,835 2,041,275 2,555,647 Net assets, end of year 1,622,440 308,080 2,247,567

### Statement of Functional Expenses Year Ended December 31, 2018

		Progr	am					Fundraising						
	Research	Family powerment	Ed	ucation	Total	Adn	ninistration		Appeals and General		Direct Special Events		Total	Total
Direct program costs	\$ 2,107,367	\$ -	\$	-	\$ 2,107,367	\$	_	\$	-	\$	-	\$	-	\$ 2,107,367
Personnel related costs	397,638	378,088		-	775,726		95,250		43,188		-		43,188	914,164
Special events costs	-	-		-	_		-		5,275		658,962		664,237	664,237
Outside services	42,783	98,951		375	142,109		44,067		91,718		-		91,718	277,894
Miscellaneous costs	1,900	13,584		-	15,484		54,187		36,848		-		36,848	106,519
Professional fees	36,605	15,059		-	51,664		32,621		3,415		-		3,415	87,700
Office costs	5,400	36,575		397	42,372		8,479		11,286		-		11,286	62,137
Travel and entertainment	49,268	19,018		7,718	76,004		2,811		2,053		-		2,053	80,868
Occupancy costs							12,900		-					12,900
	\$ 2,640,961	\$ 561,275	\$	8,490	\$ 3,210,726	\$	250,315	\$	193,783	\$	658,962	\$	852,745	\$ 4,313,786

### Statement of Functional Expenses Year Ended December 31, 2017

		Progr	am					Fundraising					
	Research	Family powerment	Ec	lucation	Total	Adn	ninistration		Appeals and General		Direct Special Events	Total	Total
Direct program costs	\$ 3,569,547	\$ -	\$	-	\$ 3,569,547	\$	_	\$	-	\$	-	\$ -	\$ 3,569,547
Personnel related costs	426,904	322,811		15,614	765,329		116,907		74,836		-	74,836	957,072
Special events costs	-	-		-	_		-		4,956		505,372	510,328	510,328
Outside services	43,123	53,550		21,858	118,531		20,666		54,823		-	54,823	194,020
Miscellaneous costs	3,245	9,176		-	12,421		72,800		30,980		-	30,980	116,201
Professional fees	36,529	21,152		-	57,681		32,626		3,765		-	3,765	94,072
Office costs	3,260	21,717		-	24,977		39,055		35,885		-	35,885	99,917
Travel and entertainment	31,304	23,189		-	54,493		-		6,123		-	6,123	60,616
Occupancy costs		 					12,900					 	12,900
	\$ 4,113,912	\$ 451,595	\$	37,472	\$ 4,602,979	\$	294,954	\$	211,368	\$	505,372	\$ 716,740	\$ 5,614,673

### Statements of Cash Flows Years Ended December 31, 2018 and 2017

	2018	2017
Cash flows from operating activities		
Change in net assets	\$ (514,372)	\$ (698,795)
Adjustments to reconcile change in net assets to		
net cash from operating activities:		
Net realized and unrealized (gains) losses on investments	534,809	(566,367)
Bad debt expense (recoveries)	(7,875)	2,000
Change in:		
Pledges receivable	463,443	315,956
Prepaids and other assets	(226,737)	(20,351)
Accounts payable and accrued liabilities	319,454	35,758
Grants payable to researchers	(478,936)	1,625,447
Net cash provided (used) by operating activities	89,786	693,648
Cash flows from investing activities		
Purchases of investments	(1,795,872)	(1,256,192)
Sales of investments	1,774,568	1,326,874
Net cash provided by investing activities	(21,304)	70,682
Change in cash and cash equivalents	68,482	764,330
Cash and cash equivalents, beginning of year	1,818,580	1,054,250
Cash and cash equivalents, end of year	\$ 1,887,062	\$ 1,818,580

#### **Notes to Financial Statements**

### NOTE 1 NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Activities

International Rett Syndrome Foundation (dba Rettsyndrome.org) (IRSF) was founded as a not-for-profit organization in 1999 as The Rett Syndrome Research Foundation under the laws of the State of Ohio. The name was changed to International Rett Syndrome Foundation on July 1, 2007 when the organization was merged with International Rett Syndrome Association (IRSA) and commenced operations as IRSF. IRSF's mission is to fund research for treatments and a cure for Rett syndrome while enhancing the overall quality of life for those living with Rett syndrome by providing information, programs, and services. IRSF's revenue consists primarily of private donations in order to fund research grants and provide education.

International Rett Syndrome Foundation operates the following programs:

- **Research programs** include activities focused on finding a treatment and cure for Rett Syndrome and include items such as research grants, new studies/transitional research, medical symposiums and support of Natural History Study Clinics.
- Family empowerment program includes activities focused on enhancing the overall lives of those afflicted with Rett Syndrome and their families and includes items such as an 800 phone number, regional representatives and family advisory boards.
- **Education** activities focused on providing information about and raising awareness of Rett Syndrome and includes activities such as the website, newsletters, and an annual family conference.
- Administrative and general include operating activities such as corporate, executive, finance and human resource activities.
- Appeals and General includes activities of fundraising such as general contributions and appeals, fundraising office costs and personnel.
- **Direct Special Events** include activities of specific fundraising events such as dinners, parties, golf outings and strollathons.

#### Financial Statement Presentation

The financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles (GAAP). IRSF is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions, which are available for use in general operations and not subject to donor restrictions; and net asset with donor restrictions, which are either temporary in nature, such as those that will be met by the passage of time or other events specified by the donor, or are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

### Notes to Financial Statements (Continued)

## NOTE 1 NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Fair Value Measurements

Under applicable GAAP for fair value measurements and disclosures, a three-level hierarchy is established for fair value measurements based on transparency of valuation inputs as of the measurement date. The hierarchy is based on the lowest level of input that is significant to the fair value measurement. The three levels are defined as follows: Level 1 – Inputs are unadjusted quoted prices for identical assets in active markets; Level 2 – Inputs are observable quoted prices for similar assets in active markets; Level 3 – Inputs are unobservable and reflect management's best estimates of what market participants would use as fair value.

### Cash and Cash Equivalents

IRSF considers all liquid investments with original maturities of three months or less to be cash equivalents. At December 31, 2018 and 2017, cash equivalents consisted primarily of a money market deposit account. IRSF maintains its cash in bank deposit accounts which, at times, exceed federally insured limits. IRSF has not experienced any losses in such accounts and management believes it is not exposed to any significant credit risk.

#### Investments and Investment Return

Investments in money market funds and debt securities are carried at fair value. Investments in certificates of deposit are carried at amortized cost. Investment return includes dividends, interest and realized and unrealized gains and losses on investments.

Investment return that is initially restricted by donor stipulation and for which the restriction will be satisfied in the same year is recorded as revenues with donor restrictions and then released from restriction. Other investment return is reflected in the statements of activities as revenues with or without donor restrictions based upon the existence and nature of any donor or legally imposed restrictions. IRSF's investments do not have a significant concentration of credit or market risk within any industry, specific institution or group of investments.

#### Grants Payable to Researchers

Grants payable to researchers is comprised of research and post-doctoral grants approved by the Board of Trustees but not yet distributed. Grants payable extended over a year as of December 31, 2018 and 2017 were recorded at their fair value and reported as liabilities in accordance with applicable GAAP for not-for-profit entities which is estimated by discounting using rates less than two percent.

#### **Contributions**

IRSF records gifts of cash and other assets at their fair value as of the date of contribution. Such donations are recorded as support without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. A gift that is originally restricted by the donor and for which the restriction is met in the same year that the gift is received is recorded as revenue without donor restrictions.

### Notes to Financial Statements (Continued)

# NOTE 1 NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Unconditional promises to give expected to be collected within one year are reported at their net realizable value. Unconditional gifts expected to be collected in future years are reported at the present value of estimated future cash flows. The resulting discount is amortized and reported as contribution revenue. Conditional promises to give are recognized as revenues when the conditions on which they depend are substantially met.

#### **Donated Services**

IRSF records donated services as revenues in the period received only if the services received create or enhance non-financial assets or required specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

#### In-kind Donations

IRSF receives certain in-kind donations during the year for special events costs as well as administrative expenses, which are recorded at fair value as contribution revenue and an expense in the financial statements. Generally, the in-kind special event costs represent donated items to be used as auction items for events.

#### Income Taxes

IRSF is exempt from income taxes under Section 501 of the Internal Revenue Code and a similar provision of Ohio law. However, the IRSF is subject to federal income tax on any unrelated business taxable income.

IRSF's IRS Form 990 is subject to review and examination by federal and state authorities. IRSF believes it has appropriate support for any tax positions taken, and therefore, does not have any uncertain income tax positions that are material to the financial statements.

### Functional Allocation of Expenses

The cost of program and supporting services activities have been summarized on a functional classification basis in the statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services. Such allocations are determined by management on an equitable basis. The most significant allocations were salaries and related expenses, which were allocated based on time and effort.

#### Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses and the disclosure of contingent assets and liabilities in the financial statements and accompanying notes. Actual results could differ from those estimates.

### Notes to Financial Statements (Continued)

## NOTE 1 NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Subsequent Event Evaluation

In preparing its financial statements, IRSF has evaluated events subsequent to the statement of financial position date through June 11, 2019, which is the date the financial statements were available to be issued.

#### Effect of Adopting New Accounting Standards

In 2018, IRSF adopted Financial Accounting Services Board (FASB) Accounting Standards Update (ASU) No. 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*. The update primarily addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, the lack of consistency in the type of information provide about expenses and investment return, and other financial statement presentation items and enhanced disclosures. Net asset classifications have been reduced from three classes (unrestricted, temporarily restricted and permanently restricted) to two classes (net assets without donor restrictions and net assets with donor restrictions). In addition, updated disclosure requirements are presented regarding risk exposure and availability of cash for short-term use and expenses are reported by both natural and functional classification. IRSF adopted ASU 2016-14 as of January 1, 2018 and has adjusted the presentation of these statements accordingly. The ASU has been applied retrospectively to all periods presented except for the disclosing information about liquidity and availability of resources, which are permitted to be omitted for any periods presented before the period of adoption.

#### Recently Issued Accounting Standards

On May 28, 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers*. The standard's core principle is that a company will recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. This standard also includes expanded disclosure requirements that result in an entity providing users of financial statements with comprehensive information about the nature, amount, timing, and uncertainty of revenue and cash flows arising from the entity's contracts with customers. This standard will be effective for the calendar year ending December 31, 2019.

### Recently Issued Accounting Standards (Continued)

In February 2016, the FASB issued ASU 2016-02, *Leases*. The standard requires all leases with lease terms over 12 months to be capitalized as a right-of-use asset and lease liability on the balance sheet at the date of lease commencement. Leases will be classified as either finance or operating. This distinction will be relevant for the pattern of expense recognition in the income statement. This standard will be effective for the calendar year ending December 31, 2020.

### Notes to Financial Statements (Continued)

### NOTE 1 NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

In June 2018, the FASB issued ASU 2018-08, *Not-For-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made.* The standard clarifies and improves current guidance about whether a transfer of assets is a contribution or an exchange transaction. The standard clarifies how an entity determines whether a resource provider is participating in an exchange transaction by evaluating whether the resource provider is receiving commensurate value in return for the resources transferred. The standard also requires that an entity determine whether a contribution is conditional on the basis of whether an agreement includes a barrier that must be overcome and either a right of return of assets transferred or a right of release of a promisor's obligation to transfer assets. This standard will be effective for the calendar ending December 31, 2019.

IRSF is currently in the process of evaluating the impact of adoption of these ASUs on the financial statements.

### NOTE 2 LIQUIDITY AND AVAILABILITY

IRSF receives the majority of its funding through support without donor restrictions or support with donor restrictions spent in the same year; such support has historically represented approximately 90% of annual program funding needs, with the remainder funded by government grants, investment income without donor restrictions and appropriated earnings from gifts with donor restrictions.

IRSF considers investment income without donor restrictions, appropriated earnings from donor-restricted and board-designated (quasi) endowments, contributions without donor restrictions and contributions with donor restrictions for use in current programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. General expenditures include administrative and general expenses, fundraising expenses and grant commitments expected to be paid in the subsequent year. Annual operations are defined as activities occurring during IRSF's fiscal year.

IRSF manages its cash available to meet general expenditures following three guiding principles:

- Operating within a prudent range of financial soundness and stability,
- Maintaining adequate liquid assets, and
- Maintaining sufficient reserves to provide reasonable assurance that long term grant commitments and obligations under the permanent that supports mission fulfillment will continue to be met, ensuring the sustainability of IRSF.

IRSF's Board of Directors meets regularly, and at least twice a year reviews and approves grant requests. Due to this timing, IRSF strives to maintain financial assets available to meet general expenditures at a level that represents 100% of annual expenses for administrative, general, and fundraising expenses plus an amount that represents the next year of expected payments for grant commitments approved by the Board, which typically represents approximately 50% of the expected annual cash needs.

### Notes to Financial Statements (Continued)

### NOTE 2 LIQUIDITY AND AVAILABILITY (CONTINUED)

The table below presents financial assets available for general expenditures within one year at December 31, 2018:

Financial assets at year end:	
Cash and cash equivalents	\$ 1,887,062
Investments	2,690,843
Pledges receivable, net	 566,756
Less amounts not avaialble to be used within one year:	5,144,661
Investments held in endowments	(1,011,194)
Pledges receivable due after one year, net	 (258,743)
	\$ 3,874,724

#### NOTE 3 INVESTMENTS AT FAIR VALUE

Investments at December 31 consisted of the following:

	2018		2017	
Level 1:				
Mutual funds	\$	860,326	\$	849,270
Common stock		586,535		1,015,769
Level 2:				
Money market funds		342,387		54,580
Municipal bonds		901,595		1,284,729
	\$	2,690,843	\$	3,204,348

Fair values are determined by reference to quoted market prices and other relevant information generated by market transactions. Mutual funds and common stock are categorized using Level 1 inputs. Fair values are estimated by using pricing models or quoted prices of securities with similar characteristics. Money market funds and municipal bounds categorized using Level 2 inputs. There were no valuations using Level 3 inputs.

### Notes to Financial Statements (Continued)

### NOTE 3 INVESTMENTS AT FAIR VALUE (CONTINUED)

Investment return is comprised of the following:

	 2018	_	2017
Interest and dividends Net realized and unrealized gains (losses)	\$ 89,817 (534,809)		\$ 88,718 564,584
	\$ (444,992)		\$ 653,302

### NOTE 4 PLEDGES RECEIVABLE

Pledges receivable at December 31 consisted of the following:

	2018	2017
Due within one year	\$ 308,013	\$ 339,862
Due in one to five years	298,514	548,514
Due in more than five years	201,200	208,200
	807,727	1,096,576
Less allowance for uncollectible pledges	(219,200)	(12,000)
Less discount on pledges receivable	(21,771)	(62,252)
	\$ 566,756	\$ 1,022,324

A discount rate of 2.145% was applied to long-term pledges receivable at December 31, 2018 and 2017.

### NOTE 5 GRANTS PAYABLE TO RESEARCHERS

Grants payable at December 31 to researchers consisted of the following:

	2018	2017
Due in one year Due in one to five years	\$ 2,196,121 854,575	\$ 2,174,336 1,364,436
Less discounts on long-term grants	3,050,696 (33,752)	3,538,772 (42,892)
	\$ 3,016,944	\$ 3,495,880

Discount rates of 2.545% and 1.870% were applied to long-term grants payable at December 31, 2018 and 2017, respectively.

### Notes to Financial Statements (Continued)

### NOTE 6 IN-KIND DONATIONS AND DONATED SERVICES

In-kind donations and donated services have been recorded as the following expenses:

	 2018	 2017
Professional services	\$ 30,375	\$ 90,438
Office space	12,900	12,900
Special event costs	 -	 39,125
	\$ 43,275	\$ 142,463

### NOTE 7 NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions at December 31 consisted of the following:

	 2018		2017
Subject to the passage of time:			
For periods after December 31	\$ 83,013	\$	164,737
Subject to expenditure for specified purpose:			
Research	509,514		931,839
Subject to spending policy and appropriations:			
Helen M. McLoraine Endowment Fund	1,011,194		1,130,621
Beneficial interest in perpetual trust	 18,719		20,370
	\$ 1,622,440	\$	2,247,567

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of other events specified by donors.

	2018			2017	
Research	\$	207,108		\$	213,322
Time restrictions expired		302,379			345,190
Endowment fund earnings appropriated	55,478				100,000
	\$	564,965	=	\$	658,512

### Notes to Financial Statements (Continued)

#### NOTE 8 ENDOWMENTS

The Helen M. McLoraine Endowment Fund is a donor-restricted endowment fund established to provide general operating support. As required by generally accepted accounting principles, net assets associated with endowment funds, including any funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

#### Interpretation of Relevant Law

The IRSF Board of Trustees follows the Uniform Prudent Management of Institutional Funds Act (UPMIFA). UPMIFA provides guidance on matters concerning the governance and management of donor-restricted endowment funds. Under UPMIFA, the original value of donated gifts to the permanent endowment, the original value of subsequent gifts to the permanent endowment, and accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument are classified as net assets with donor restrictions. The remaining portion of the donor-restricted endowment fund that is not classified as endowment corpus is classified as accumulated earnings until those amounts are appropriated for expenditure by the Board of Trustees.

### Endowment Net Asset Composition and Changes in Endowment Net Assets

The endowment net assets consist of donor contributors that are permanently restricted. The changes in these endowment net assets were as follows:

	Accumulated Earnings		Endowment Corpus		Total
Endowment net assets, December 31, 2016	\$	94,731	\$ 1,000,00	00	\$ 1,094,731
Investment return Appropriated for expenditure		135,890 (100,000)		- -	135,890 (100,000)
Endowment net assets, December 31, 2017		130,621	1,000,00	00	1,130,621
Investment loss Appropriated for expenditure		(63,949) (55,478)		- -	(63,949) (55,478)
Endowment net assets, December 31, 2018	\$	11,194	\$ 1,000,00	00	\$ 1,011,194

#### Investment Policy

Endowment assets include those assets of donor-restricted funds that IRSF must hold in perpetuity. In accordance with its Investment Policy, the Board of Trustees will select an Investment Manager who shall make reasonable efforts to control risk and maintain diversification among endowment assets to ensure preservation of the entire portfolio. To the extent possible, the endowment investment portfolio should be rebalanced on an on-going basis to within 5-10% of target percentages, as follows: 60-70% equity securities and mutual funds; 30-40% fixed income securities and mutual funds.

### Notes to Financial Statements (Continued)

### NOTE 8 ENDOWMENTS (CONTINUED)

### Spending Policy

In accordance with the endowment agreement, IRSF may withdrawal for general operating purposes up to 5% of the endowment each calendar year. An additional withdrawal of 5% may be authorized if a specific extraordinary opportunity arises that merits such additional distribution. However, the additional distribution may not cause the endowment value to fall below the original contribution amount. The value of the endowment shall be based on the average monthly value of the endowment as of the preceding 12 months of the prior calendar year, or otherwise calculated in accordance with Ohio law.

### NOTE 9 SIGNIFICANT CONCENTRATIONS

Accounting principles generally accepted in the United States of America require disclosure of current vulnerabilities due to certain concentrations. At December 31, 2018 and 2017, five donors represented substantially all of pledges receivable.